

## CPA Speaker Series:

## Leslie Hodder, Indiana University

Cost Anchoring in Fair Value Estimation

Friday, Oct 18, 2024 2:00 PM - 3:30 PM Location: BUS 3-06

## **ABSTRACT**

Accurate fair value estimates require expertise and professional judgment. Because estimates are subjective and may be influenced by incentives for opportunistic reporting, critics maintain fair value measures are unreliable. Controlling for firmspecific strategic reporting incentives, we examine an additional source of estimation bias that would arise if managers anchor on cost when estimating the fair value of

assets. Although anchoring is widely documented in experimental settings, little evidence exists that anchoring persists in the context of complex fair value estimation in the real world. Using a unique dataset containing insurance holders' cost and fair value estimates for identical securities, we find variation in acquisition cost explains variation in fair value estimates for the same asset. We further document that anchoring bias contributes to inaccuracy and bias not aligned with hypothesized incentives for strategic reporting. Our research suggests procedures can reduce anchoring bias in fair value estimation.

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